

**Topic: How Can I Expand my Legal Services to Legal Offshoring Service Buyers – Asia, Africa, UK/Europe, America Perspective? Is this the Right Time to Set up My LPO Business?**

- SWOT Analysis
- Where are the buyers based? What do they demand?
- How can I expand my legal practice encompassing LPO services? Will I be able to manage it well?
- Is this an ethical business practice? Will I be able to grow my business if I invest?
- How can I offer the same quality of UK/US attorneys?
- What are the security and confidentiality related concerns of buyers? How can I satisfy them?
- What is the kind of investment I need to make? What is my return over the investment in next three years?
- How can I get trained to offer legal outsourcing services to clients abroad? What about my teams?
- Will the clients participate in training programs?
- What kind of infrastructure will I have to create? Will that satisfy my clients?
- What services can I offer to grab larger pie of this business?

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