

**Topic: Global Legal Outsourcing Buyers Panel Discussion Jan 2012 – Why did I outsource and Why that was a great decision?**

- How LPO resources can help ediscovery counsel "quarterback" large document review projects and select the right resources for the right jobs
- Initial steps and "due diligence"
- Identifying whether your case is the "right case" for LPO
- Incorporating LPO resources into document review projects
- Case studies from leading firms/companies who have outsourced their legal work to countries like India
- Know if this is the good time for you to outsource your legal work
- Assess the quality standards offered by LPO service providers
- Learn if there is competition OR partnership with legal outsourcing service providers
- Understand buyers' (counsels/law firms partners) obligations to outsource/offshore legal work
- Ethical practices to be adhered while offshoring legal work
- Gain knowledge and experience from LPO buyers who have succeeded or failed
- Learn the key factors to consider before making a decision to outsource
- Understand the scope of required conflict checks in an outsourcing arrangement
- Many other important subjects of your interest

**Speakers:**



Dirk Thomas  
Principal  
McKool Smith



William Belt  
Team Leader  
Discovery Solutions  
LeClairRyan



Daniel H. Vaswani  
Chief Counsel  
Kagu9 Inc



Daryl E. Shetterly  
Partner  
LeClairRyan.

**Moderator:**



Pankaj Parnami  
Founder & Director  
Global Outsourcing Association of Lawyers (GOAL)