

**Global LPO Conference, Los Angeles, USA, 5-6 Oct 2011**

**Are We Ready for Legal Offshoring? – Perspectives of General Counsel**

- Sourcing legal and legal support services - what, why and how?
- GC's apprehensions when making an offshoring decision including compliance with the ethics rules of the California bar and the ABA;
- Assessing possible LPO value adds to a corporate legal department
- Establishing the trust and collaboration necessary for a mutually beneficial LPO relationship in compliance with the traditional attorney-client "rules of engagement"
- Evaluating the strategic planning, development and implementation of best-shore legal services for global corporations
- Quantifying the value proposition of legal outsourcing without taking shortcuts regarding legal ethics
  - Projected cost savings
  - Improved resource allocation
  - Revenue growth
  - Increased competitive advantage
- Evaluating the scope and length of outsourcing projects – does this equate to increased confidence in legal process outsourcing?

**Speakers:**



David Talley, Global Counsel,  
Panasonic Electric Works Co. Ltd.



Daniel H. Vaswani, Chief Counsel,  
Kagu9, Inc.



Gregory L. Wilkinson, Esq., In-House  
Counsel at ACT 1 Group, Inc.

**Moderator:**



Jim Boeckman, President ,  
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